# **in**forlandia

Inforlandia has 30 years of experience on Private Label ODM Services, Electronics Manufacturing Services and as large project lead integrator.

Given our flexibility we have provided EMS services to large MNC clients (under NDA), developed many projects under Private Label ODM basis (mainly for Telcos), and acted as prime contractor on large education projects.

Through the Flex.OEM Program, we are the partner of choice if you want to develop or expand your IT product line, with your OEM brand

View site



inforlandia.com



Inforlandia is a leading European Original Equipment Manufacturer of computer hardware, mobile devices and consumer electronics. All the products benefit from a large pool of certifications that extend from Quality Certification ISO9001, Environmental Certification ISO14001, Social Accountability SA8000 (under review), EnergyStar, TCO and EPEAT. Inforlandia is specialized in the production of customized series using internally developed and patented production technologies, through its Flex.OEM program.

Since 1990, Inforlandia has developed, designed, manufactured and custom tailored personal computers, servers, tablets, smart phones and other consumer electronics, under its own brand INSYS and on an EMS basis for large worldwide clients under Private Label brands. Market leader in several segments, namely, being the largest manufacturer in South Europe of mainstream notebook computers and smartphones.

Inforlandia R&D patented several innovative solutions, currently embedded in several of its products, namely "CUCo Firmware Security", an anti-theft and contract compliance firmware technology for remote hardware device lockdown and "EduPro" devices for education.

Inforlandia has a robust financial structure with registered capital of €20M and a low debt/assets ratio. With up to 100 employees, 20% with University degree, has topped yearly sales of €130M. We are part of a large industrial group (VAGA) that reaches combined sales in excess of ≈\$300M USD per year and >1000 employees.

## Partners and Awards

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Microsoft OEM Partner "Named OEM" contract account represents the highest degree of Microsoft technology competence and expertise and have the closest working relationship with Microsoft. This is the most prestigious and demanding of Microsoft's certification for Business Partners. "Named OEMs" are the only ones allowed to pre-install Microsoft OS software.



Intel® Partner Alliance is a global program of IT manufacturers and resellers, in which it holds the Titanium level, the highest level of recognition from Intel®.

intel.

partner

Titanium

A member of the Intel Partner Premier program since 2003, Inforlandia leverages Intel strengths by investing in the technologies brought to market by the world's leader in computer processors. Mobile, personal and server architectures from Intel are the basis of the main product lines of Inforlandia and the EMS/ODM contract work done for large international clients. Inforlandia is also a member of IES, the Intel Education Solutions program dedicated to advance student success.



Inforlandia was distinguished with the Expresso Economia award, in the "Export Growth" category, in the range between  $\notin$ 50 million and  $\notin$ 100 million.



Inforlandia was recently awarded the "Best Company on the Market in the Technology, Media and Telecommunications Sector" in the 2021 edition of the Exame Magazine's Biggest and Best Companies Awards. This was the 32nd edition of this initiative that has long been a reference in economic analysis in Portugal. It is with pride that Inforlandia receives recognition for a journey spanning more than 30 years during which it has consolidated its position in the market as a company that wants to be increasingly productive and generate more wealth, thus contributing to economic growth in Portugal.

## Production facilities





Inforlandia has its main factory and assembly lines, located in Aveiro, Portugal. These facilities have been audited by SGS and are certified both ISO9001 and ISO14001, currently one of a handful in Portugal. Also in this city, the company has its main warehouse and headquarters. Sales offices are located in Lisbon and Aveiro. Affiliate offices are based in Brazil, Angola and Mozambique.

Company develops production and assembly activities cover currently 4 product segments:

Mobile devices, ranging from Smartphone's, tablets, feature phones to vertical market mobile devices (senior; rugged; sports; wearable), with WiFi and 3G/LTE wireless modules (oversight/certified by ANACOM; ANATEL; INACOM)

Notebook computers, designed with parts/QC selection in-house, are assembled under rigorous QC in our mass assembly lines. Result of partnerships with leading BB ODMs (Clevo; Shuttle; Dell; ASUS, etc), and main IT parts ecosystem (Microsoft, Intel, AMD, Sony, AOC/Philips, etc).

Desktop computers, offering a vast portfolio of solutions: Desktops, All-in-One, Embedded/Signage, Mini/Nano-PC, Media Center, using the mass assembly lines.

Server computers, ranging from School Server Appliances, rack mount multi-CPU, workstations, NAS, usually hand tailor made in the discrete assembly lines.

## **Production Process**

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#### Flexible staged SKD

Our production lines in Aveiro, Portugal use a staged SKD process to allow fast, variable scale and cost efficient runs. Bulky, heavy and low tech parts, in neutral finish are shipped by sea. High tech parts (CPUs, PCBAs, memory...) are delivered J.i.T. and assembly, localization, branding and packaging are all done on-demand. Tens of OEM brands are made in our production lines each year, under ISO9001 quality control and ISO14001, both in small and large runs.



#### Localization

Single purpose machinery allows us to localize devices, keyboards (Europe alone has 24 languages!), user guides and gift-boxes. Keyboards in any language are made on-demand in any language without MOQ request, either by pad print + varnish, or UV + varnish print or laser etching. Products are fully localized (including software, Windows or Android) to each market, regardless of quantity and in record time.



### Branding (Brand Art Concept)

We invested in five main technologies for the widest range branding solutions available in the market. ChemFree pad print, 3D vacuum sublimation, UV direct digital print, laser etching, digital colour laser print, are all part of our "Brand Art Concept" solution portfolio for "instant on demand" branding and customization. We have a team of award winning designers to work with clients on the product branding process, providing a unique service.

## **Production Process**

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# For government tenders and large horizontal deployment projects

Our VAR partners can count on competitive positioned corporate desktop computers, notebooks, tablets and servers with ISO9001, ISO14001, EnergyStar 7.0, TCO, EPEAT gold, RoHS, CE, Microsoft WHQL Hardware Certification, as well as local regulatory certification, that are mandatory in many tenders and is a unique value alternative the traditional large MNC offerings. Examples of partners winning large government tenders with our partnership include Portugal, Spain, Cape Vert, Mozambique, and Tunisia, Greece and Latin America.





## Brand Art Concept



Increase institution's prestige Enhanced computer security Adaptability to small quantities Minimum turnaround times Prestigious communication tool

#### **BAC. LASER**



Corporate identity projects are amplified with Brand Art Concept, maximizing public recognition of any project. Different technologies developed in house offer 5 options adapted to different materials and to client's needs.

Using direct 3D full colour UV printing in combination with laser etching and varnish finish or 3D sublimation printing techniques, in clean room environment, we can create handcraft masterpieces and prototypes that fast charge the development process and shorten production series runs.

Inovative laser technology for keyboard production allows any language layout without any MOQ. Environmentally friendly production is attainable using

#### BAC. SHIN

BAC. PAD







#### BAC. UV



# The unlock key to Device as a Service

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## Anti-theft and contract compliance technology.

CUCo is a unique security technology for computers, leveraging hardware, firmware and software agents to enable a device to self compliance check, lock down, unlock and remotely locate, even before the operating system is running.

CUCo is an intelligent protection of lost and stolen devices, intended to prevent unauthorized use of a computer, running on all sort of modern x86 devices. CUCo does not require traditional proprietary CPU or chipset security features.

CUCo dramatically improves the odds of hardware recovery and contract compliance, making viable otherwise economically insurmountable projects.

CUCo provides local, tamper-resistant, policy-based protection that works even if the OS is reimaged or a new hard drive is installed. Developed and patented by an Inforlandia led consortium, involving university security research engineers, is available worldwide on a variety of x86 based hardware.

Self compliance check, rules based lock down Device lock dow

- Hardware and firmware device protection
- Theft deterrence
- Non destructive pre-boot lock down
- Preventing Operating System from booting
- Unlock recovery via Web Portal or phone

Device lock down survives

- Operating System reinstallation
- Hard disk replacement
- ROM vulnerability attacks
- BIOS re-flash

# **INSYS** Business Products

INSYS® is a registered trademark belonging to Inforlandia SA. With 30 years in the international market, it's one of the most deserving brands in the market.

INSYS has a wide range of products, developed and manufactured for different market segments, from Consumer and Business to solutions fully developed for specialized markets.

## Workstation Desktops Pro.W Mobile Pro.S Pro.W Pro.B Pro Green Zero Watt Mini PCs Compact All In One Servers Mobility SOHO Mid-Range Enterprise Pro Note Rugged **Pro Flex** Tablet Accessories Specialised Keyboards **Docking Stations**

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# **INSYS** Business Desktops

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## Pro.S

Experience the soul of a powerful PC inside beautiful modular bodies.

Silent, cost efficient and compacts. The Pro.S line-up is comprised of Mini PCs equipped with the latest Intel technologies, coupled with SSD storage solutions and low voltage memories, making these equipments ideal for environments where power consumption, space and versatility are essentia.













Windows 11 Pro



# **INSYS** Business Desktops

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# INSYS

### ProB

Tower Compact All In One NSYS Pro.B line-up are designed for value, performance, and expandability for businesses with commercial-class productivity, reliability, security, and manageability needs. The versatility of the productive process enables the integration of the latest technological advances as soon as they become available.





# **INSYS** Business Desktops

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## Pro Green

Green Desktop's especial features

# Zero Wattage PSU (patent 10-1633297)

It's a patented technology singularly used on the INSYS

INSYS Pro.Green series makes standby power and sleep

eco-friendly solutions for computers, being more effective than the industry best efforts for low TDPs.

After Cooling (patent 10-1633297)

It's a patented technology to take away the residual heat of components inside a computer until temperature drops to ambient level by operating a cooling fan with standby power. Heat temperature of a PC reaches the peak at the After cooling technology is applied to keep the components inside the PC with ambient temperature after power switch is off, increasing the lifespan of the PC components







# **INSYS** Business Workstation

#### View More

## For professional creators

The versatility of the productive process enables the integration of the latest technological advances as soon as they become available.

### Pro.W

Highest performing and fully customizable workstations designed, tested and certified with professional applications. Featuring the most powerful Intel® processors and an innovative design.

### Pro.W Mobile

With available 4K Ultra HD touch displays, durable Corning Gorilla Glass and a chassis built thin and light for portability or performance-driven to support multiple hard drives, the INSYS mobile workstations are equipped to realise your creations.





# **INSYS** Business Servers

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### SOHO Servers

Our SOHO server line is meant to provide smaller users with the power, performance and protection they require. A simple, entry level server ideal for businesses just migrating to server usage. INSYS SOHO servers offer an efficient, worry-free infrastructure.



### Mid-Range Servers

Offering more cache and speed, these servers offer options for more processors, expansion and virtualization. Adapt to changing workloads with future-proof performance, capacity and I/O options. Outstanding efficiency helps you keep operating expenses in check as your requirements evolve.



## **Enterprise Servers**

INSYS Enterprise Server meets specific business demands, controlling costs and streamlining management with flexible processing, storage and networking modules. A complete portfolio of rack servers designed to optimise application performance and ensure a stable, worry-free environment with intuitive tools that simplify and automate throughout the entire server lifecycle.

# **INSYS** Business Mobility

### View More

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## Pro Note

Designed for business-class security and reliability, the INSYS Business Mobile Computing line-up delivers secure, manageable and reliable business-class laptops with flexible docking options.

# **INSYS** Business Mobility

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## Pro Flex (Hybrid and Tablet)

As bold and versatile as you are

Offering world-class performance and standout style, the INSYS Ultra Mobile are in a league of its own and Mobile productivity enters a new era. It includes 360° convertible ultra slim displays. Sleeker than ever and packed with speed and power to streamline all day, withType-C USB and ac.WiFi; Metal world thinnest; Windows 10 on a retina like display (1920 IPS).



# **INSYS** Business Mobility

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## Rugged Mobile

## Take mobility to the extreme

INSYS Rugged Mobile devices are built for real-world performance and security in the harshest of environments.

# Easier to carry - Built to lighten your load on the job

Work anywhere – Optional shoulder strap, soft handle, chest harness and crash-certified vehicle docking deliver maximum mobility to keep up with you.

Steadfast connection- Optimized mobile connectivity that's 2X faster and dedicated GPS keep you connected at the most critical moments even in remote locations.

Outstanding visibility - Even if you work in the brightest sunlight, you'll be able to view whatever is on your screen without straining your eyes. FHD display with corning Gorilla Glass provides an unmatched outdoor viewing experience.

Capacitive multi-touch screen: Regardless of the environmental conditions your job requires you to be in you'll be able to work uninterrupted thanks to a glove touch capable screen.

Ready for impact – Certified IP65 is made with shock-absorbent materials to withstand drops, falls and tosses.













# **INSYS** Business Accessories

#### View More

TCO Cetified Displays Specialised Keyboards Docking Stations

## **INSYS** Certified Displays

INSYS deliver dynamic and energising visuals with high resolution and true-to-life colours. INSYS displays are perfect for working comfortably for hours and include multiple connections like HDMI and DP. Are compliant with all mandatory EU regulations and certified with additional Environment and Energy regulations standards.



# INSYS Smartcard – keyboard Laser printed

(All languages available even for small MOQ)

Smartcard keyboard from INSYS is designed to offer high security. It's one-stop solution to protect institutional data and intellectual property through a comfortable, stylish keyboard that has an integrated smartcard reader. Durable typing solution through spill-resistant, low profile quiet laser printed keys. Its wired connection with 1,8m helps provide secure, fast data and authentication transfers.



## Docking Stations

INSYS Docking stations enable to connect your laptop to various external devices. It's a convenient way to expand the capabilities of your portable PC and customise your desktop computing environment.

# **INSYS** Consumer Products

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## Desktops

PowerNet

PowerPlay All In One

# <u>Mobility</u>

#### Notebooks CloudBooks UltraBooks Premium Ultrabook Laptops

Hybrids Work.Surface Work.Tab Edu.tab Tablets Premium: Value: LTE LTE WiFi WiFi

#### Communications

Smartphones: Star Easy Sun Moon Cations Featurephones: Basic Easy

# Wearables & Sports

Call.Mate Watch.Mate Wrist.Mate

# Gaming

Gaming Desktops FragStation dot.Force: Pro Prime Plus Gaming Laptops dot.Force

## Accessories

Gaming Desktops FragStation dot.Force: Pro Prime

Plus

Gaming Laptops dot.Force

# **INSYS** Consumer Products Desktops

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### PowerNet

Stay connected with computing that's easy and affordable.

At your everyday computing does everything you love with the latest processors and plenty of storage space available. Modern, compact desktops designed to provide maximum power and take up minimum space.

## PowerPlay

Upgrade your game play, entertainment for everyone

INSYS PowerPlay is engineered with the specific entertainment needs, in mind. With faster processors, better performance graphics and room for upgrades, they make every experience more intense and real.

Extensive storage and enhanced power in an innovative design that saves you space, without sacrificing performance.





# **INSYS** Consumer Products Desktops

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### Mini PC

The silent and ultra-compact PC

The INSYS Mini PC's line-up features full-fledged performance and fan less design that allows running almost silently making them the perfects ultra-compacts home theatre PC. With VESA mount systems you can even connect them to your TV.

## All in One

INSYS All in One PC's provides computing power in a space-saving design that looks as good as it is convenient.

- Combine desktop performance and AIO benefits
- Flexible Micro-ATX, thin and mini-ITX support
- Stylish and space saving design





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## Cloudbooks

INSYS Cloudbooks are online-oriented Windows laptop's that gets you into the cloud faster. A big bang in a small box, it's a highly portable device that keeps you productive with a super-fast wireless connection and a host of other features.

All models support extra internal storage SSD or HDD. All languages available even for small MOQ with laser printed keyboards. Free and upgradable any time! 8Hrs Autonomy Fast Intel Celeron CPU Amazingly Thin and Light







#### View More

## Ultrabooks

INSYS ultrabook line-up presents very thin & ultra light laptops that are engineered for productivity and priced for accessibility.

All models support extra internal

storage SSD or HDD. All languages available even for small

MOQ with laser printed keyboards.

## Premium Ultrabooks

- Ultra Thin Metal Design
- 15.6" Narrow Bezel IPS 16:9 1080p + 10-point Touch (Optional)
- Latest 11th Generation Intel® Core™ Processor
- USB 4.0 Type-C ports (Thunderbolt<sup>™</sup> 4.0/Power Delivery/USB 3.2)
- 1x PCIe Gen4 NVMe SSD M.2







### View More

### Laptops

Star.

From everyday computing to a tough professional workload, experience a new level of design and performance options. All models support future upgrades (CPU, Storage and memory).







AMD

RADEON

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## Tablets & Hybrids

Guaranteed entertainment in any place with Android based INSYS tablets. Enhanced productivity anywhere with 2 in 1 INSYS Windows based tablets, with the performance of a laptop and versatility of a tablet.

## Hybrid Laptops

Revolutionary convertible computers that feature powerful innovation and forward-thinking design. All languages available even for small MOQ with laser printed keyboards



#### View More

### Premium Tab

Stylish with a touch of cool, the Premium Tab series features a sleek body with an ultrathin profile with each hue highlighting effortless charm.

### Value Tab

Don't sacrifice style for convenience. INSYS Value Tab series gives you both in a slim package. Highly portable tablets packs easily into your bag and doesn't hold you back with heaviness. Comfortably compact form factors helps keep your hands from getting tired, even when you've been playing for hours.



#### View More

## Smartphones

Smart Phones have redefined what a phone can do and changed the way you share experiences and memories.

Smartphones product line is very complete going up to 6" and includes exciting new features like LTE Cat 4 connectivity in mid to entry level products, 64bit Octa Core processors and Hexa core graphics, Dual lens and dual flashlight models for higher image quality and last Android versions.



#### View More

## Wearables & Sports

Wearable product line includes an extended smartwatch product range with improved design solutions, to address new fashionable markets. Among them you can find classic designs and most recently waterproof IP67 for sports enthusiasts. INSYS Smartwatches include models without SIM support and with SIM card support capable of operating without the need for a smartphone. With OS MTK or Android last versions, INSYS smartwatches come packed with sensors to measure activity levels and health status, GPS, 3G & WiFi connectivity, camera, Bluetooth.



## Smartwatch

AMOLED Touch Screen 400x400 1x SIM free from operator Pedometer and sleep monitor



# Consumer Products Gaming Desktops

#### View More

The INSYS dot.FORCE gaming range is extremely versatile and dynamic, incorporating at all times the latest technologies at all levels. From the most powerful processors to the most advanced graphics, including the most sophisticated cooling systems, it offers robust configurations perfectly adapted to the most demanding gamers.

INSYS develops partnerships in order to enable personalized configurations with the best prices







# Consumer Products Gaming Desktops

## Dot.Force

From powerful processor, graphics, and audio to ultra-responsive backlit keyboard, turbo boost, and thermal cooling, these laptops gives you epic gaming performance desktop like - in a laptop. With extra memory and super-fast storage options, you'll have the extra muscle to outperform anyone, anywhere.

Customized for you the fastest laptop in the world! You can fully customize yours.

Nothing will slow you down. Whether you are dominating the field in your favourite game, or creating your next work of art, all dot.FORCE® gaming laptop will have everything you need to get the job done.



## **INSYS** Consumer Products Accessories

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